

## **Cambiata Key Facts**

### **Overview**

#### *Unconventional and Iconoclastic*

Cambiata is not your average California winery. It's a little more unconventional and iconoclastic than its compatriots around the Golden State. Located in the cool part of Monterey County, this small, independent producer vinifies stunning wines from some of California's rarest grape varieties including Albariño, Tannat and Dornfelder. Cambiata also makes tightly-focused, well-structured Chardonnay and Pinot Noir from the Santa Lucia Highlands and Arroyo Seco AVAs. Owner Eric Laumann, a winemaker's winemaker with more than 25 vintages under his belt, launched Cambiata in 2002. His intention was to make distinctive wines that go beyond the Franco triumvirate of Bordeaux, Burgundy and Rhone. Today, thanks to his skill, vision and commitment, Cambiata is producing some of California's most exciting and memorable wines.

### **The Name**

In the world of music, Cambiata means more than the literal translation of "exchange" or "changed note." It is the added tonal dimension that occurs when two chords momentarily share properties, so that the transition has greater depth and melliflence. It was a radical idea back in the 16<sup>th</sup> century and was almost outlawed.

### **Philosophy**

Cambiata started out as a viticulture and winemaking exercise in growing and making unusual grape varieties (Albariño, Tannat and Dornfelder) at fêted vineyard sites, land that has proven itself worthy over successive vintages. The project expanded to include more familiar grapes (Pinot Noir and Chardonnay) from veteran sites. Eric's goal is to make the path from grape to wine as seamless a translation as possible. Rather than bearing a winemaker's mark or signature, all Cambiata wines offer clear and static-free transmittals of fruit and terroir.

### **Owner/Operator**

Eric Laumann

### **Year Founded**

2002

### **First Vintage**

2004

### **Annual Production**

Under 2,000

### **Wines**

Albariño

Tannat

Dornfelder

Chardonnay

Pinot Noir

**Highlights**

- Long-term contracts with the most creative and knowledgeable growers in Santa Lucia Highlands and Arroyo Seco Hand-made, extremely limited wines
- Master winemaker with a 25-year history in Monterey County
- Rare and exotic grape varieties including Albariño, Tannat and Dornfelder grown at high profile, veteran, cool-climate sites in Monterey County's top AVAs
- Chardonnay and Pinot Noir from legendary vineyards in Arroyo Seco, Santa Lucia Highlands and other cool-climate sites in Monterey County
- Each Cambiata wine offers a unique flavor profile and texture that pairs perfectly with a wide range of culinary styles

**Contact Info**

Eric Laumann

(831) 262-6126

[elaumann2@gmail.com](mailto:elaumann2@gmail.com)